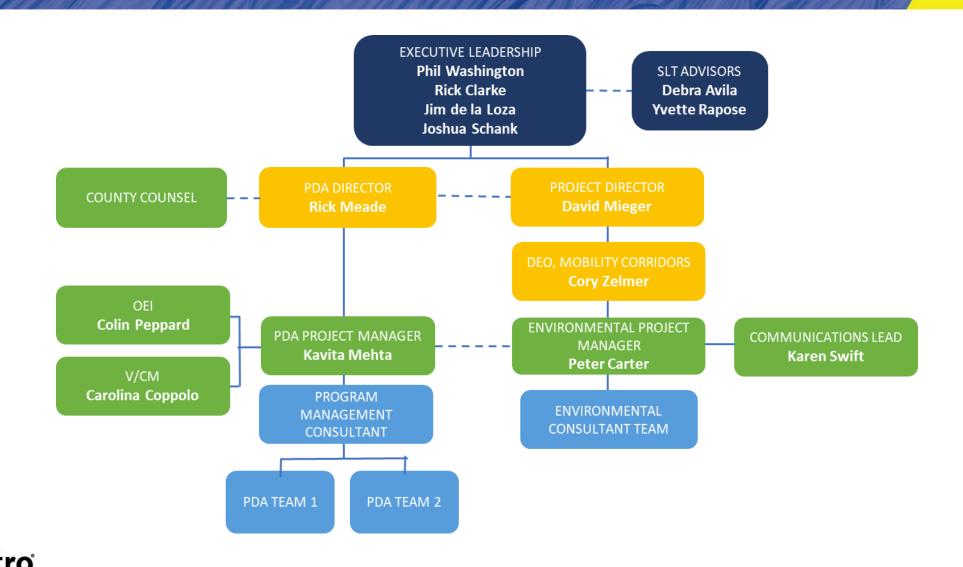


SEPULVEDA TRANSIT CORRIDOR PROJECT



RFP No. PS66773 Sepulveda Transit Corridor Pre-Development Agreement (PDA) Recommendation for Awards

## **Project Organizational Structure**



## **Key Team Members**



Karen Swift
Senior Manager,
Community
Relations



Peter Carter
Senior Manager,
Countywide Planning
& Development



**Kavita Mehta**Deputy Executive Officer,
Program Management



Colin Peppard
Senior Director,
Office of Extraordinary
Innovation



Carolina Coppolo
Executive Officer,
Vendor/Contract
Management



## Why are we using a PDA?

- > We have a once-in-a-generation opportunity to redefine mobility in one of America's most challenging travel corridors
  - Urgent need for mobility improvements to connect major travel markets, including but not limited to large institutions, major employment centers, and transportation hubs
  - o Geography & existing built environment are significant feasibility challenges
  - Measure M expenditure plan includes approximately \$5.7B for new transit service to connect the San Fernando Valley and the Westside, and approximately \$3.8B for Westside to LAX (in 2015\$).
- > Objective: Balance mobility and performance with risk, cost, and constructability
  - o Early project design decisions often critical to feasibility & project delivery success
  - o PDA brings private sector insight, innovation to bear early, avoiding or mitigating risks
  - "Skin-in-the-game" offers powerful incentives to design and deliver the greatest benefit for available funding on an aggressive timeline

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## How does a PDA work?

# Early private sector participation in project definition/design as a partnership with Metro

- 1. PDA Contractor provides technical work to support project development
- 2. Parallel to environmental review and approval process
- 3. Proposed concept design to be refined based on technical study and public feedback through environmental/PDA Process, with multiple "off-ramps"
- 4. Upon feasibility, Metro specifies final delivery approach, performance requirements
- 5. The selected PDA Contractor may submit a proposal a proposal for implementation if requested by Metro
- 6. If offer is not acceptable, Metro may procure delivery through a different approach



## **PDA Structure: Phases of Work**

Phase	PDA Activities	Number of PDA Developers	Duration Months*
Alternatives Definition	Refine alternatives and incorporate stakeholder feedback	Up to 2	9
Conceptual Engineering and Analysis	Conceptual engineering and analysis of environmental impacts, performance, constructability, cost, and risk for DEIR	Up to 2	13
Conceptual Engineering to support LPA	Develop indicative performance and cost reports to finalize DEIR and LPA Selection	Up to 2	9
Final Technical Concept	Refine engineering for FEIR, performance analysis, contract terms and conditions, risk allocation, and pricing	1	11
Proposal for Implementation	Finalize FEIR; Issue Metro Request for presumed fixed-price P3 delivery proposal; Evaluate Proposal and close transaction	1 *subject to change	10



## **Approach to PDA Procurement**

#### Metro would ask each proposing team to submit the following:

- > Transit concept that meets/exceeds Project Goals, adheres to Project Parameters, likely to be feasible, as starting point for development (PDA) work during environmental process
- > An approach to developing that concept into a design for construction that will deliver on Project Goals for the public
- > Qualifications/experience for project development & delivery/implementation

### Selection would focus on identifying the best partner(s) across a range of qualities

- > Quality of concept, quality of approach, development experience, delivery experience, price components, diversity/inclusion
- > Metro may select *up to two* PDA Teams; Highest scoring teams proposing different modes



## **Procurement Timeline**

- July 2019: Board approved PDA approach to award up to two contracts for different technologies
- > August 2019: Sepulveda Industry Forum Outreach
- > October 2019: Request for Proposals issued
  - Five teams passed Initial Qualifications requirements
- > August 2020: Four Proposals received
  - 1. LA SkyRail Express (Monorail)
  - 2. Sepulveda Transit Corridor Partners Bechtel (Heavy Rail)
  - 3. Sepulveda Transit Corridor Partners Fengate (Light Rail)
  - 4. Tutor Perini, Parsons & Plenary (Heavy Rail)
- > **Sept 2020-Jan 2021:** Proposal Evaluation Team process





## **Evaluation Criteria**

#### > Technical – 630 points

- Qualifications and experience to support project development (110 points)
- Approach to completing PDA work (290 points)
- Quality of Proposer's Transit Solution Concept (TSC) (230 points)

#### > Financial – 230 points

- Project finance experience, investment capacity, project delivery plan and financial strength (110 points)
- Quality of TSC Financial Feasibility Plan (120 points)

#### > PDA Price – 130 points

- PDA price (100 points)
- Implementation profit margin (30 points)

### > Inclusivity and Diversity – 40 points

Contractor Outreach Mentor Protégé Plan (40 points)



## **Final Evaluation Scores**

Proposer/Mode	Technical (630 points) Financial (230 points) (860 points)	PDA Price (100 points)	Implementation Profit Margin (30 points)	Inclusion and Diversity (40 points)	Grand Total (1030 points)
LA SkyRail Express / MRT	673.14	100.00	26.67	40.00	839.81
STCP Bechtel / HRT	620.93	91.02	30.00	30.00	771.95
Tutor Perini, Parsons & Plenary / HRT	579.02	88.96	30.00	20.00	717.98
STCP Fengate / LRT	638.76	0.00	30.00	35.00	703.76



## Recommended Proposer – LA SkyRail Express

#### **Proposal Highlights**

- > Mode: Monorail
- > 100% Aerial Alignment (I-405 ROW)
- > Automated Operations
- > Valley to Westside Trip Time: 24 minutes
- > \$6.1 billion (2020\$) Capital Cost (for Baseline proposal)
- > ~\$63m/yr Operating Expenses (2035\$)
- > Team with direct experience with this technology
- > Early consideration of O&M requirements to minimize lifecycle costs
- > Demonstrated financial experience on P3 projects in the US and abroad

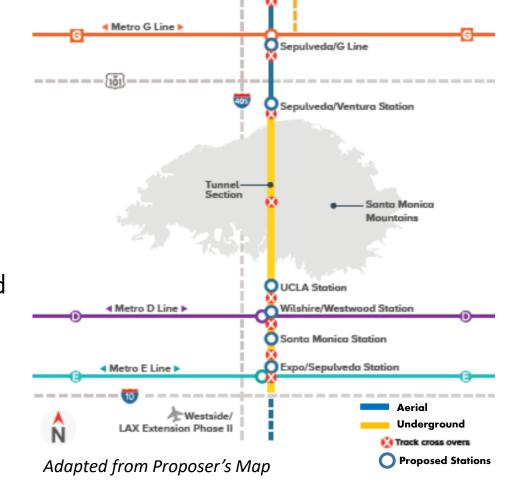


Adapted from Proposer's Map

# Recommended Proposer – Sepulveda Transit Corridor Partners (Bechtel)

#### **Proposal Highlights**

- > Mode: Heavy Rail
- > 62% of Alignment is Underground/Tunnel
- > Automated Operations
- > Valley to Westside Trip Time: 19.7 minutes
- > \$10.8 billion (2020\$) Capital Cost
- > ~\$118m/yr Operating Expenses (2035\$)
- > Detailed stations plans, connections/transfers, and integration with the surroundings
- > Good understanding of geo-technical issues; well-defined construction approach
- > Demonstrated financial experience across a range of project types of similar complexity



◀ Metrolink/Amtrak

Sherman Way Station

Future San Fernando Valley LRT

Metrolink/Van Nuys Station



## **Recommendation and Next Steps**

#### Recommendation

> RECEIVE AND FILE staff recommendation for the award of up to two contracts to furnish all goods and services required for the performance of pre-development work for the Sepulveda Transit Corridor Project, for future consideration.

#### **Next Steps**

- > Return to the March Board Meeting for Board approval of contract award and authorize staff to execute two PDA contracts with the following Proposers:
  - LA SkyRail Express (Monorail) for a not-to-exceed amount of \$63,605,132
  - STCP Bechtel (Heavy Rail) for a not-to-exceed amount of \$69,882,427
- > Begin project environmental phase, including public scoping process, after contract awards and onboarding of PDA teams



## **Project Schedule**





## Pre-Development Agreement and Environmental Review



#### Public-Private Partnership

#### 2017-2021

Metro conducts Feasibility Study of transit service between San Fernando Valley and LAX.

Metro issues requests for proposals and selects contractors for environmental, outreach, and up to two Pre-Development Agreement (PDA) teams.

#### 2021-2025

PDA teams develop project alternatives optimized for public-private partnership (P3) delivery.

Metro conducts state and federal environmental studies.

Project alternatives are refined through feedback with environmental process.

Metro identifies a Locally Preferred Alternative (LPA).

Engineering for LPA advances.

#### 2025

Metro issues request for P3 proposal for LPA delivery.



# Thank You

## QUESTIONS?

